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Press Release

Akerman Partner Matthew Goldstein Consults on Export Controls in New Book

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Matthew Goldstein, a Government Affairs and Public Policy partner at Akerman LLP's Washington, D.C. office, served as the consultant editor and authored the foreword and a chapter to a new book published by WorldECR titled, "Towards a Deeper Understanding: Next Levels in US Export Controls."

The book, released December 12, 2022, is essential reading for international trade compliance practitioners and advisors seeking deeper insight into complex U.S. export controls concepts and their real-life applications. Readers are offered a guide on integrating government standards into company operations, avoiding inadvertent violations of antidiscrimination laws, identifying compliance obligations of non-U.S. partners, and handling surprise visits by federal law enforcement and regulatory agents. Select control issues are also presented for software, pharmaceutical, and other industries, along with guidance for compliance by manufacturers, resellers, and other businesses involved in international trade.

"Russia's war on Ukraine, China's civil-military fusion, Iran's violent protestor crackdowns, and other world events hastened regulatory changes in 2021, adding layers of complexity to what was already an overly complex U.S. export controls regime," said Goldstein. "Despite thousands of pages in regulations, rules, and agency guidance,

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international trade practitioners must still rely on agency lore and industry best practices to address actual risks faced by companies under U.S. export controls. The book captures concepts for experienced professionals that are key to understanding this linchpin of U.S. national security."

Goldstein focuses his practice on transactions subject to the International Traffic in Arms Regulations (ITAR), Export Administration Regulations (EAR), and regulations administered by the Office of Foreign Assets Control (OFAC). He consults on exports from the United States, reexports from abroad, arms brokering, foreign direct investment, and other activities regulated by the Department of Commerce Bureau of Industry and Security (BIS), Department of State Directorate of Defense Trade Controls (DDTC), OFAC, and the Committee on Foreign Investment in the United States (CFIUS).

Representing domestic and foreign companies in a wide array of industries, Goldstein regularly handles global trade compliance assessments, audits, internal investigations, voluntary disclosures, consent agreement management, commodity jurisdiction and classification reviews, internal company training, and develops customized trade compliance programs that meet or exceed government standards.

WorldECR is a London-based publisher with business-focused content relating to U.S. and international export controls.

"Towards a Deeper Understanding: Next Levels in US Export Controls" is available on WorldECR, <u>here</u>.

About Akerman

Akerman LLP is a top 100 U.S. law firm recognized among the most forward-thinking firms in the industry by Financial Times. Its more than 700 lawyers and business professionals collaborate with the world's most successful enterprises and entrepreneurs to navigate change, seize opportunities, and help drive innovation and growth.

Akerman's Government Affairs & Public Policy Practice Group includes a bi-partisan team of lawyers and public policy advisors located in Washington, D.C., Illinois and Florida. The group is experienced in international trade, appropriations, transportation, hospitality, healthcare, education, Native American Affairs and local government representation.